

# LLAGNY 75<sup>th</sup> Anniversary Education Conference

## *Program 4*

### KM/CRM/EDD/Document Management: What Are These and Why Should I Care?

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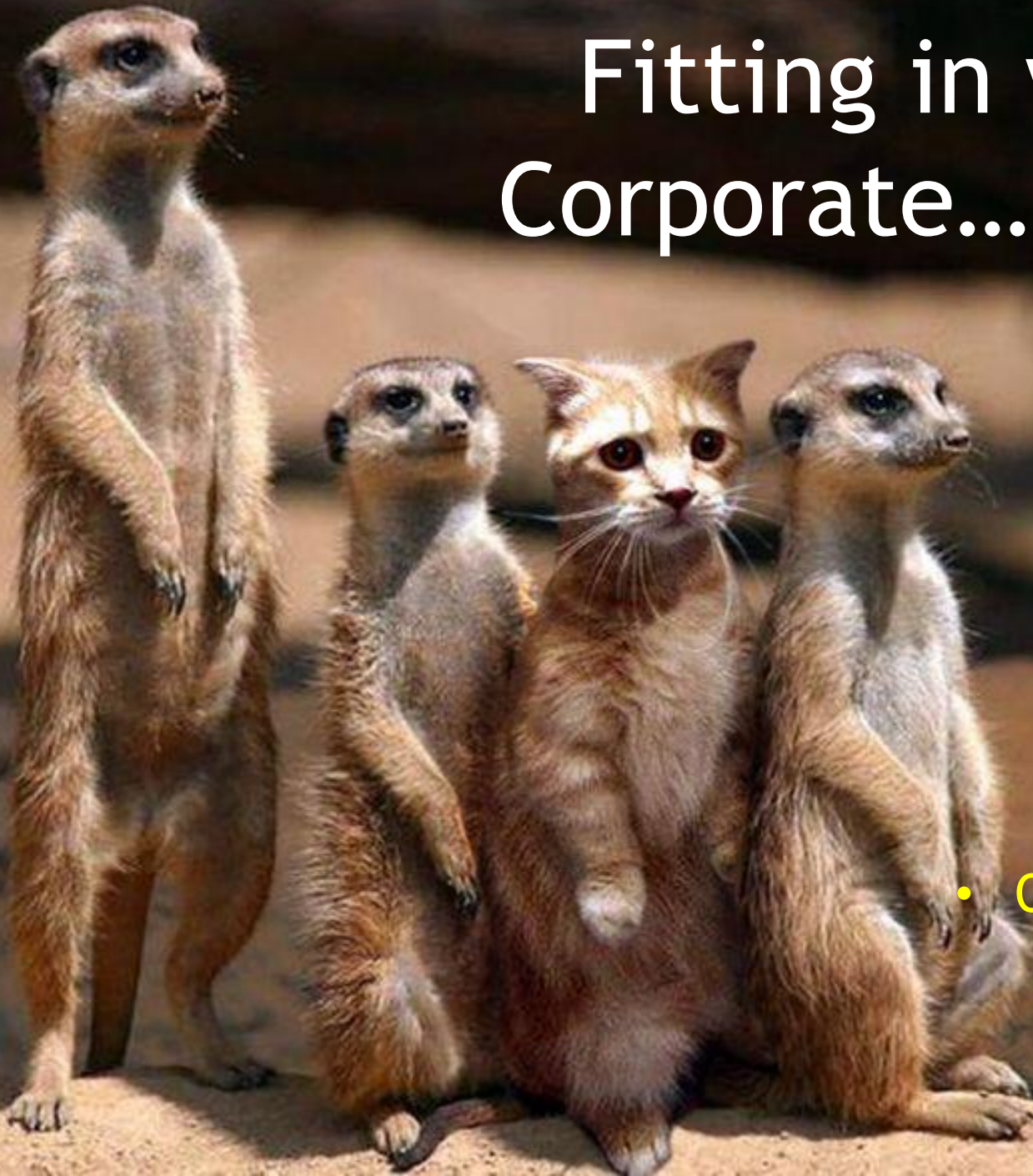
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*Ropes & Gray*  
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*January 14, 2014*

# Fitting in with Corporate...or not

- Info Mgmt priorities
- Use of Technology
- Organizational Culture



**2013**



**2008**















**Network Share  
Document Storage**



**Local C:\ Drive  
Document Storage**



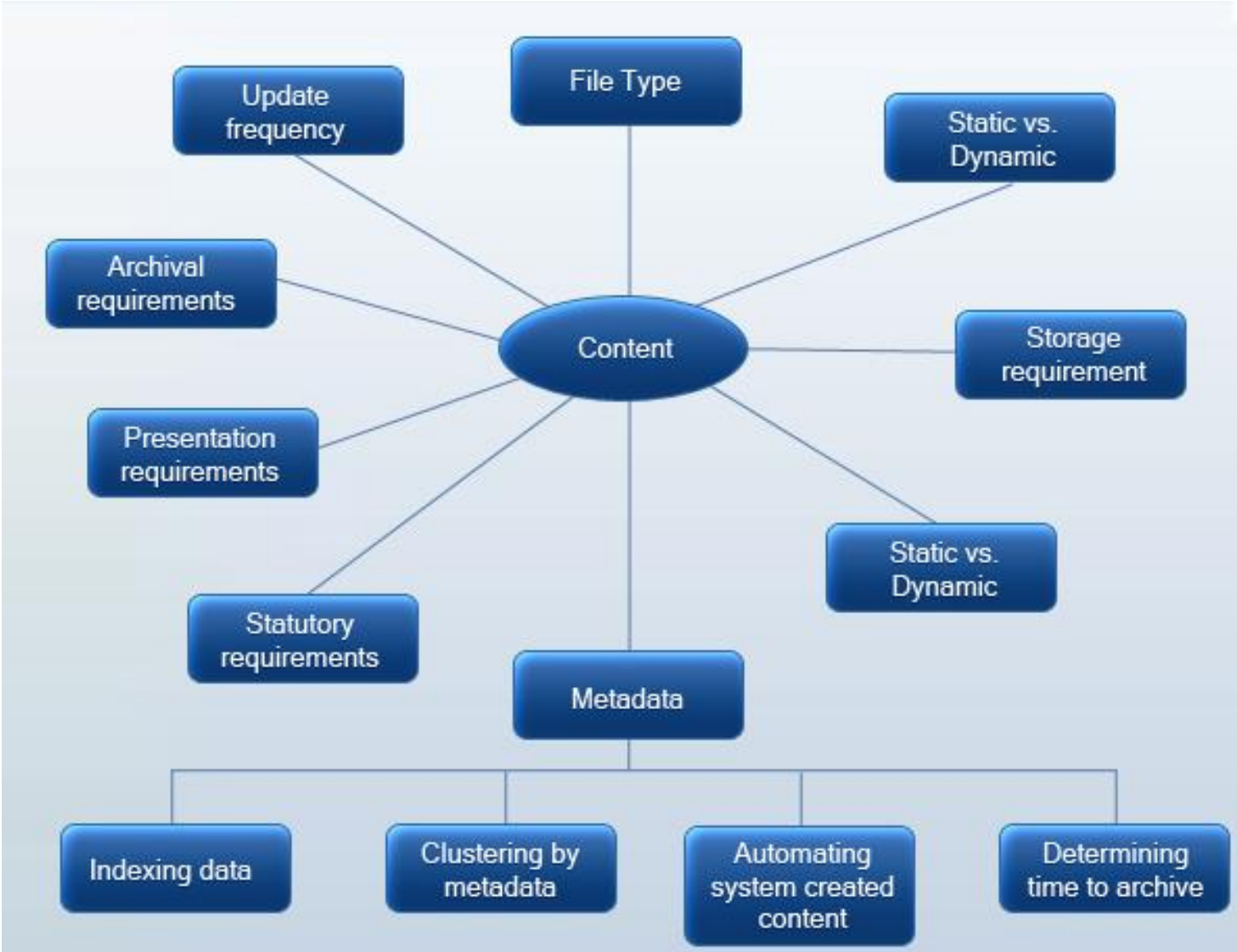
**Lotus Notes email  
and databases**



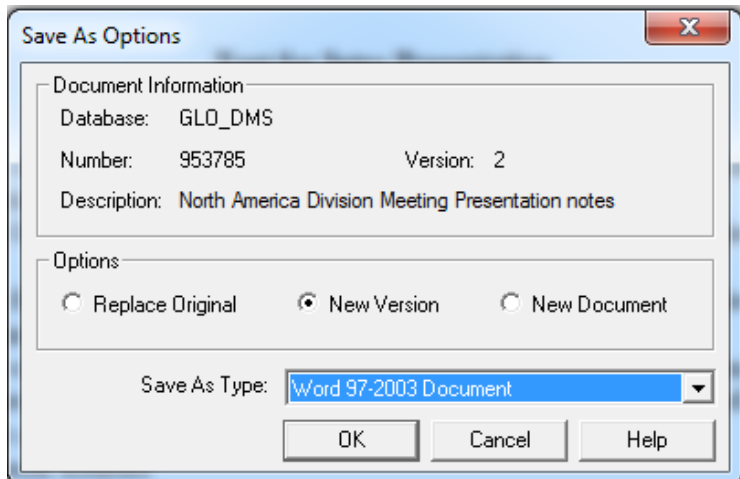
**Matter Level  
Financial Information**



**Invoices**











**Attorney  
work product**









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*Smarter & Faster  
Collaboration*

# **GLO Systems**

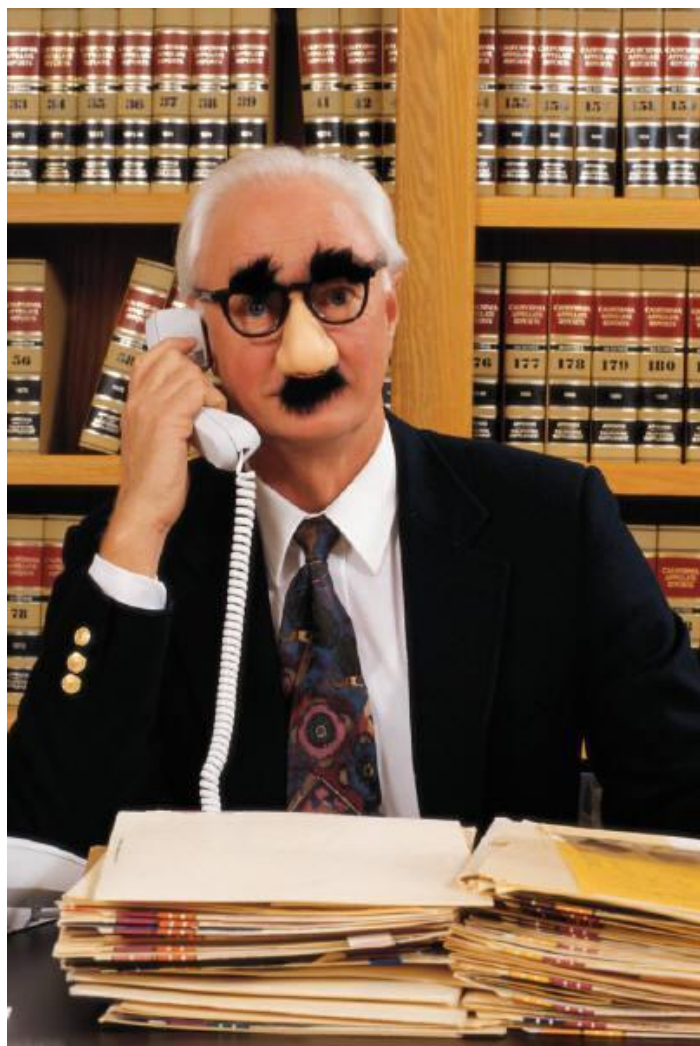


**CT TyMetrix  
T360**

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**HP Autonomy  
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Management**











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**AJAX**

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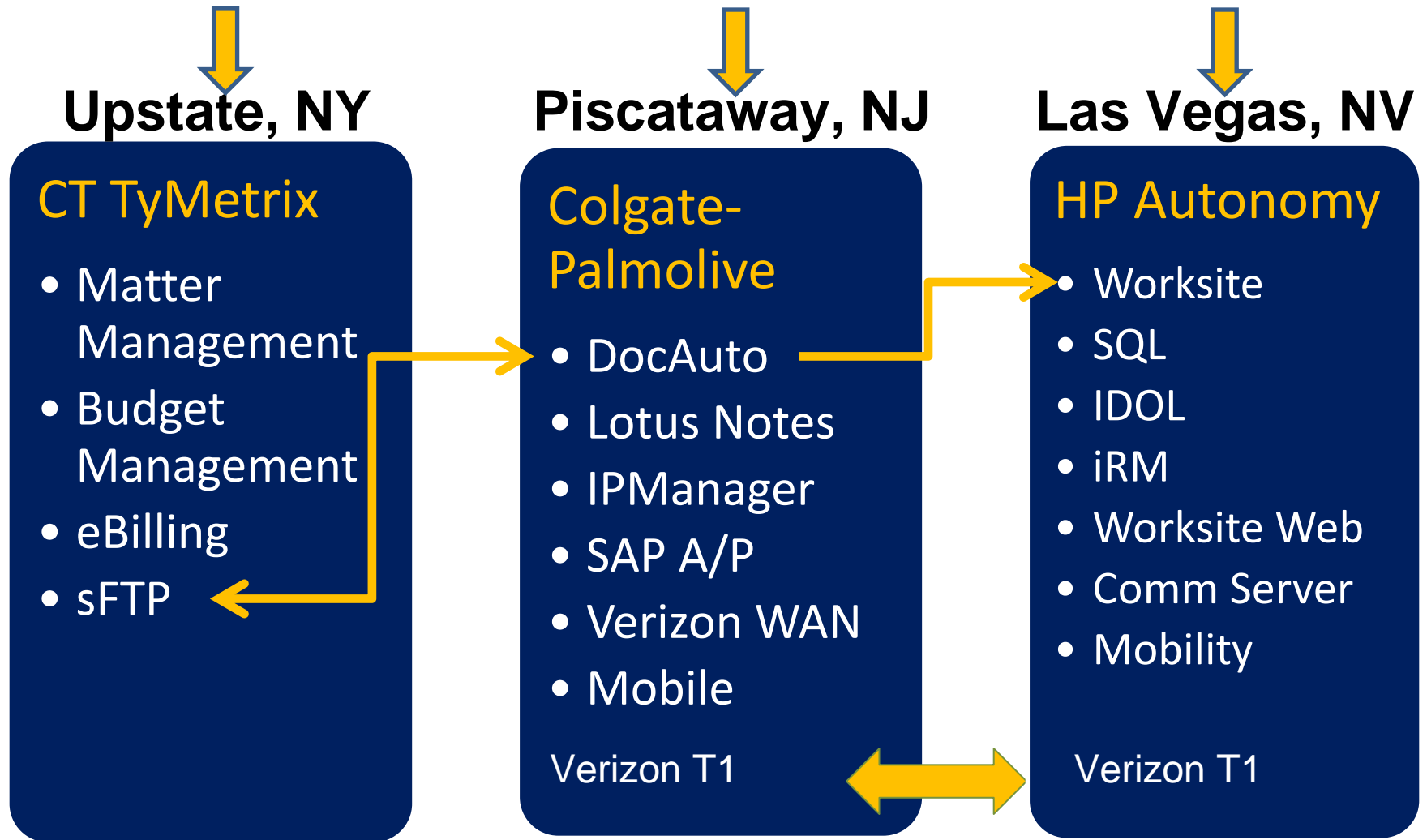
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# GLO Systems platform





**KM/CRM/EDD/Document Management:**

**What Are These and Why Should I Care?**

# KM/CRM/EDD/Document Management

- GLO Core Systems
  - Matter Management
  - Budget Management
  - eBilling
  - Document Management
  - Records Management
  - IP Management
- Other
  - CRM
  - EDD

# THE ATTORNEY DESKTOP

- E-mail
- Document Management
- Research Tools
- Litigation Review Software
- Customer Relationship Management

# BEHIND THE CURTAIN

- Law Firm Administration
- Legal Project Management
- Business and Practice Development
- Law Firm Information Management
- Legal Technology Consulting



# FINDING OUT MORE

I am still learning  
michelangelo

